



# The WWBR News & Views

122 S. Otsego Avenue, Gaylord, MI 49735 Phone: (989) 732-8226 Fax: (989) 732-8231  
 E-mail [board@waterwonderlandboard.com](mailto:board@waterwonderlandboard.com) & [mls@waterwonderlandboard.com](mailto:mls@waterwonderlandboard.com) Website: <http://www.waterwonderlandboard.com>

Issue No. 10

Professionals Dedicated to Progress

October 22, 2020

## 2020 Board of Directors

Roger Kopernik  
President

Denny Tryban  
Vice President

Peter (Bill) Whyte  
Secretary/Treasurer

Cory McMurphy  
Director

Cheryl Schlehuder  
Director

Carol Steiger  
Director

Kathie Parks  
Director

Leslie Burroughs  
Director

### BOARD STAFF

[Jeannie Rizzardi](#)  
Association Executive

[Gracie Goddard](#)  
Executive Assistant

[Julie Hull](#)  
MLS Specialist

### NEW MEMBER APPLICATIONS:

Dora Dee Brown – Exit Waterway Realty  
 Jake McDaniel – EXP Realty  
 Tracy Ngo – Up North Realty  
 Charity Proctor – CB Schmidt Cheboygan  
 Melissa Townsend – Mackinac Properties

### WELCOME NEW MEMBERS:

Land and Lakes Realty  
 Mark Mleczewski – Land and Lakes Realty  
 Mike Tober – Alpine Realty Group  
 Gaylord

### TRANSFERS:

Amy Chandler to Blaker Realty  
 Patty Murphy to UC Great Lakes Realty  
 Katie Smith to BHHS Gaylord

### DROPS:

George Dunn – C21 Northland Gaylord  
 Cynthia Florek – BHHS Indian River  
 Joan Gapczynski – SW Hawk  
 Sarah Inman – Heritage House Realty  
 Donald LaBarre – REO Alpena



[REGISTER HERE](#)

### COMMUNITY OUTREACH: MARK YOUR CALENDAR

**TOYS FOR TOTS DRIVE:** We will be driving to offices this year to pick up toys for our toys for tots drive the following dates: Dec. 1<sup>st</sup>, Dec. 2<sup>nd</sup>, and Dec. 3<sup>rd</sup>.

**REALTOR RING DAY:** Friday, December 4<sup>th</sup> in Alpena, Cheboygan, and Gaylord.

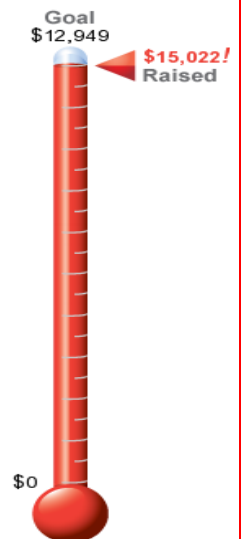
*More information will be sent out soon on these upcoming community outreach events*

### THANK YOU TO OUR RPAC CONTRIBUTORS! WE HAVE MET OUR ANNUAL GOAL!

A special thanks to Shawn Huston, Huston Real Estate for another successful RPAC Challenge.

We want to thank Wendy Huston, Huston Real Estate; Roger Kopernik, Exit Realty Premier; Diane Ives, United Country Great Lakes Realty; Cheryl Schlehuder Mackinac Properties, and Margie Haaxma, Banner Realty for accepting Shawn's challenge to help us reach our goal!

Challenge Raised \$6600  
 RPAC GOAL - \$12949.00  
 RPAC RAISED AFTER CHALLENGE: \$15,022



### WATER WONDERLAND BOARD OF REALTORS ANNUAL MEETING NOVEMBER 6<sup>th</sup>

Meeting will be from 10:30 am to 11:00 am and our KEYNOTE SPEAKER THIS YEAR, **SPONSORED BY ALPINE TITLE & ESCROW**, IS NERDY BETH Z which will also be virtually, but a spectacular event that you do not want to miss. The Keynote speaker will begin at 11am and go to 1pm.

**CHECK HER OUT!!!** <https://youtu.be/VR9YcmqjKS0>

**REGISTER BY OCTOBER 30<sup>th</sup> AND GET ENTERED INTO OUR PRE-REGISTRATION PRIZE DRAWING FOR ONE OF THE FOLLOWING:**  
 \$200 Amazon Card, \$100 Wal-Mart Card, (2) \$50 Gas Cards!

[REGISTER FOR THE ANNUAL MEETING TODAY!](#)



**It's Official: Full Search Will Be Discontinued On 11/18/20**

It's hard to believe that almost a full year has passed since the announcement of Full Search (legacy) being discontinued this November. Starting next week, we will host **weekly webinars** until the removal date. Click on the links in our Training Resource center to view upcoming training dates, the newest videos, and all the other transition content available to you and your members.

**Building Assessment 101 - Alpena County Public Library**

Hosted by the Alpena County George N. Fletcher Public Library and the Michigan Historic Preservation Network

**Description:** This workshop is intended for people who are considering purchasing an older home or small commercial property and want to know how to identify and evaluate the main trouble spots. Participants learn how to complete a basic building assessment and how to determine whether signs of disrepair indicate a simple cosmetic problem or serious structural failure.

[https://us02web.zoom.us/webinar/register/WN\\_FeLkOVnaTvWenw57mjzxXQ](https://us02web.zoom.us/webinar/register/WN_FeLkOVnaTvWenw57mjzxXQ)

Elections for the Water Wonderland Board of Directors and the Water Wonderland MLS Board of Directors will begin today, October 22<sup>nd</sup> at 1:00pm and end on November 5<sup>th</sup>, 2020 at 4:00pm. **The board has three, 3-year terms up for election and the MLS board has three, 3-year terms up for election.** Please take a moment to review the info.

All members with a current email address on file with the board office will be sent an email with information on voting electronically. *(If you have recently received a new email address – please notify the board office to ensure you are provided with current information.)*

**Each member is entitled to ONE ballot.** Due to COVID and our Annual Meeting being done virtually this year, there will only be Electronic Voting being offered, so we hope that you will take the time to vote online.

**Please don't forget the Annual General Membership Meeting will be held Virtually on November 6<sup>th</sup>, 2020 starting at 10:30 am with keynote speaker "NERDY BETH" beginning at 11:00 am to 1:00 pm.**

**RESIDENTIAL SOLD INFORMATION FOR SEPTEMBER**

COUNTIES	SALES		VOLUME		AVG. SALES		MEDIAN SALES	
	2019	2020	2019	2020	2019	2020	2019	2020
Alcona	9	12	1,676,900	2,143,400	186,322	178,616	129,000	114,500
Alpena	34	47	3,638,860	6,226,350	107,025	132,475	110,450	108,000
Antrim	5	8	653,900	1,094,930	130,780	136,866	145,000	144,500
Cheboygan	29	64	6,277,500	16,532,028	216,465	258,312	158,000	193,450
Chippewa	2	4	127,500	760,077	63,750	190,019	63,750	205,039
Crawford	20	31	2,681,200	6,095,700	134,060	196,635	136,500	145,000
Mackinac	4	5	502,500	649,500	125,625	129,900	126,250	132,500
Montmorency	20	31	3,294,500	4,784,015	164,725	154,323	133,500	132,500
Oscoda	21	30	1,761,650	5,047,850	83,888	168,261	60,250	149,000
Otsego	56	57	9,866,600	12,143,350	176,189	213,041	160,000	165,000
Presque Isle	24	32	3,221,888	5,690,072	134,245	177,814	141,250	132,500



The October 31st deadline for Legal CE is fast approaching! Earn your required two hours of legal continuing education for this year's licensing cycle remotely. Within the Law 2020 features topics presented at this year's virtual Convention and is available for streaming to individuals and groups. See the price model below:

- Individuals: \$10
- Broadcast to Groups up to 25: \$250
- Broadcast to Groups 25-50: \$450
- Broadcast to Groups 50+: \$500

For more information contact Brian Westrin at [bwestrin@mirealtors.com](mailto:bwestrin@mirealtors.com) or visit [www.cemiway.com](http://www.cemiway.com) for more education opportunities.

**Paul Bunyan Board of Realtors Merger Update**

Things are starting to move quicker now and we hope to have the merger completed by December 31, 2020.

**What we have accomplished so far for this merger:**

- Received Email from PBBR that their membership voted to merge with WWBR – 8/14/2020
- Our Membership Voted to merge with PBBR – 8/28/2020
- PBBR Membership voted for the Merger Plan as of 10/8/2020
- Application to the National Association of Realtors for Merger of two board was completed – 10/16/2020
- RETS Feed to FBS for start of MLS Historical Data Transfer was sent on – 10/16/2020

In the next months we will be doing Flex training with the PBBR Membership, as well as offering Advanced Flex Training to entire membership. Dates of this will be sent later. Paul Bunyan Active Listings will start to be entered in November and will all be in by December 31, 2020.

If you have questions on any of the merger details, please feel free to contact Jeannie Rizzarda at the board office.